

VILLAGE OF NORTH PALM BEACH

GOLF ADVISORY BOARD

MINUTES OF FEBRUARY 26, 2018

I. CALL TO ORDER:

The meeting was called to order by Chairman Steve Mathison at 6p.m.

II. ROLL CALL:

A. Present:

Steve Mathison – Chairman  
Rich Pizzolato – Vice Chirman  
Lois Gruen – Member, Acting Secretary  
David Talley – Member  
Jeff Irish – first Alternate  
Jeff Egizio – Second Alternate

Absent:

Curtis Witters - Secretary

B. Staff Members Present:

Andy Lukasik – Village Manager  
Casey Mitchell –Director of Golf Operations

C. Council Members Present:

Daryl Aubrey  
Bob Gebbia

D. Public Present:

See appended list of attendees (Ex. A)

III. APPROVAL OF MEETING MINUTES:

Minutes of the January 22, 2018 GAB meeting were approved 5-0.

IV. ADMINISTRATIVE REPORTS:

Village Manager. He delivered his report, dated February 13, 2018 (Ex. B)  
Golf Report. Nothing new to report.

V. DISCUSSION TOPICS.

A. The course contract was approved by Council.

B. The rest of the meeting was a discussion of the allocation of group tee times after the course is reopened. Each member of the public who wished to speak was allocated 2 minutes.

- A summary of the discussion points, prepared by Lenore Dingle, Membership Coordinator, is annexed (Ex. C).
- Copies of written Submissions, submitted by Harry Krivit, Ed Pretti and Janet Metzler are annexed as Exhibit D1, D2 and D3 respectively.
- The discussion will continue during course renovation.

VI. ADJOURNMENT:

The meeting was adjourned at 7:15 p.m.

The next meeting will be March 19, 2018.

Minutes by Lois Gruen, Acting Secretary.

VILLAGE OF NORTH PALM BEACH - GOLF ADVISORY BOARD MEETING

Feb 26, 2018

MEMBERS OF THE PUBLIC ATTENDANCE SHEET

PLEASE PRINT

JANET MATZLER

CAROL FRITSCHE

AENNE VON KAMPEN

ROBIN CHANEY

John Vargas

BILL DONOVAN

JERRY PIERMAN

HARRY KRIVIT

John Campbell

MICHAEL DEKIC

JOHN GRUEN

ED PRETI

Lynn Sperano

Faye Bates

Phyllis WISSNER

SUSAN FILARDO

GENE BATES.

CAROLE MILLER

JOE ALLIGIO

Robt Hynitzke

Gregg Lawrence

J. ERIC TALBOTT

Joseph J. Iuliano

Danyel Aubrey

Ed Ryan

Bob Gebbia

LENORE DINGLE

CASEY MITCHELL

Rich Pizzaloto

Steve

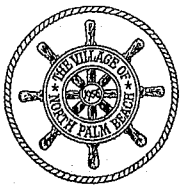
Lois Gruen

Dave Talley

Jim IRISH

ANDY (village manager)

JEFF EGIZIO



# MEMORANDUM

Andrew Lukasik  
Village Manager  
(561) 904-2122 ~ FAX (561) 848-3344  
E-MAIL: alukasik@village-npb.org

*The Village of*  
NORTH PALM BEACH  
501 U.S. Highway #1  
North Palm Beach, Florida 33408

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**DATE:** February 13, 2018  
**TO:** North Palm Beach Golf Advisory Board  
**FROM:** Andrew Lukasik, Village Manager  
**SUBJECT:** North Palm Beach Country Club – Monthly Golf Financials / January 2018

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The North Palm Beach Country Club “Monthly Golf Financials” are broken into three primary categories, Memberships, Greens Fees, and Cart Rentals. The attached reports capture up to date statistical data for all three categories. Additionally, the Clubs’ Revenue over Expense report has been included for your review.

- The Unrestricted Fund balance as of September 30, 2016 is \$418,726. *(Note: The actual balance for FY17 will be available upon completion of the Village’s annual audit in early 2018).*
- 185 Memberships *(this includes 14 Junior Memberships)* have been sold thus far in FY2018.
- The 4th month in this Fiscal Year (January) was 143 rounds less than our 3,872 projected rounds of play (3,729 rounds) with 92 unplayable hours being adversely impacted by inclement weather and other conditions affecting the Country Club revenues.
- Non-member play YTD accounts for 58% of all rounds played.
- As of January 31st, Driving Range proceeds for FY2018 are \$104,731 compared to \$114,086 in January 2017.

The JANUARY 2018 “Country Club” overall [preliminary] financials indicate that the *CLUB* revenues exceeded expenses by \$433,401.

\* EX B

From: "Dingle Lenore" <ldingle@village-npb.org>  
Subject: my minutes of meeting 2/28/2018  
Date: Wed, February 28, 2018 11:54 am  
To: "Igruen@bestweb.net" <lgruen@bestweb.net>

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EACH SPEAKER WAS ALLOWED (2) MINUTES TO SPEAK – TEE TIME ALLOCATIONS WAS THE TOPIC:

ED PRETI – Mr. Preti said that certain groups are given priority treatment. The rest are not given the tee times they want. He did not mention those groups that are given these priority treatment. He said it is not the MGA or the WGA that concerns him it is the others. He stated his group wanted Monday 9:32, 9:46, Wednesday 10:04 thru 10:12, Friday 9:32 or 10:04. Groups other than WGA and MGA should be given priority tee times. When he checked on the above tee times a few days out, those were not available. Those tee times his group preferred. His time ran out.

John Campbell – he stated his group the Sharks and Bandits are made up of members and about 25% non-members. His group to dine with us in the restaurant. We always call and release any unused tee times. His group plays year round so the NPBCC receives revenue from his group year round while the others are not year round, they leave to head north.

Sue Filardo – Resident for 6 years – her group the Friday Flamingo's use 4 tee times and play October thru June. They all dine in the restaurant after play. 40% of their members are non-members. Their tee time do not impact prime tee times she stated.

Janet Metzler – Our group has on average 28 girls we play on Tuesday's with 4 tee times starting at 10:04 and 3 tee times at 12:04. She wants to keep those times. She always releases the times she does not need. 50% of her players are non-members.

Bill Donovan – His group the Sunday Drivers play on Sunday starting at 11:00 6 tee times and the majority are married members. We do bring guests. He does not feel their tee times are in prime time.

E.T. Talbot – Some groups do not take on new members even when asked. All our groups should be integrated so that we establish a sense of community. Some groups will not let new comers play with them at all.

Gene Bates – 30 year resident. This course should be revenue driven. We need membership drives, send out letters to potential new members. A sales and marketing campaign.

Jeff Irish – ask if any of the groups discriminate or are they open to anyone? Krivit said we welcome everyone. Lenore will call me and say there is a new person and she will give me the information and I call

EXC

him. The fact that the groups are already established and have limited tee times, so they are not always able to accept new member. He wanted groups to work together to meet more people and welcome them to the club.

Ed Preti – said we don't feel women should be allowed to play with our men's group. We would not want a Par-Tee girl playing in our tee time. It is all men. And I am sure they would not want a man playing with them. He would welcome mixed couples. He said the groups that are already established are not as inclusive as they made mention, as many of them would not include women and the reverse is true where the women's groups would not welcome men

- . Lynn Sperano – Groups and players need to call the morning before to capture the walk in times that are released. The paying customer pays more than members and helps subsidize the membership pricing.
- . Steve Mathison – We need to be welcoming and encourage participation and work together. We will find a way to meet everyone's needs. Thank you to our wonderful Village Council and Members. Thanks to the Council for their efforts in approving the course projects and investing in the future of the course and club.

Respectfully submitted,

## Lenore Dingle

Lenore Dingle

Membership Coordinator

North Palm Beach Country Club

No. Palm Beach, Florida 33408

O: 561-691-3438

ldingle@village-npb.org

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### Attachments:

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**Golf Advisory Committee  
February 26, 2018**

1. Krivit Group
  - a. Tee Times – Tuesday & Thursday 9:08, 9:16, 9:24 and 9:32
  - b. No cost. Rules: No Gambling, Have fun.
2. Process
  - a. Send E-Mail to group 2 days prior to golf day.
  - b. Golfers respond by noon day prior to golf.
  - c. Notify NPBGC if any unused Tee Times
3. Advantages to Members
  - a. Don't have to put golf group together
  - b. Don't have to get up at 7:00 AM week before to get tee time.
  - c. Emergencies taken care of:
    - i. Last minute tee time
    - ii. Last minute cancellation
    - iii. Last minute guest
  - d. Golf with different people
4. Advantages to NPBGC
  - a. Know consistent group of tee times are booked
    - i. 3 to 4 tee times every Tuesday and Thursday
  - b. Play Year Round
    - i. Summer, Fall, Winter, Spring
    - ii. Cold weather, hot weather
  - c. Keep players coming to NPBGC not to other clubs
    - i. Champions
    - ii. Evergreen
    - iii. Madison Green
    - iv. Etc
5. Many Non Members – Full Paying
  - a. In Group
  - b. Guests of group golfers
6. Eat lunch as group many times a month
7. Group brings in new members looking for golfers to play with.
  - a. Lenore gives me phone and e-mail
  - b. Group non members will join as members
8. Will take singles with our group
  - a. Office will ask
  - b. Rangers will ask
  - c.
9. Bring in list of days foursomes early
  - a. Bag people can easily set up each cart
  - b. Ranger has list of foursomes
  - c. Desk has list of foursomes
10. Why Fair
  - a. Original requirements were must have at least 3 groups
  - b. Must call day before to release unused tee times
  - c. Using non prime time
    - i. Usually no groups in front of us or behind us.
    - ii. We usually get out a little earlier
11. WE FULLY UNDERSTAND THAT FIXED TEE TIMES ARE A PRIVILEGE, NOT A RIGHT.
  - a. Casey Mitchell and her entire staff has bent over backwards to make our golf experience the very best it could be. For that we are forever grateful.

~~Krivit~~

\* EXD-1.

1/17/2017

To Casey Mitchell and the Golf Advisory Board,

There is a significant issue with tee times in the AM. All members pay the same fees yet some receive preferential treatment because they are in special groups. Some (many?) members **would prefer to play with one or two foursomes of friends or mixed couples instead of the special groups** but have difficulty getting prime tee times in the AM because they are all reserved far in advance. This seems discriminatory in several ways; all members are not treated equally; mixed couples' foursomes cannot play in these groups; the size and number of groups that qualifies is arbitrary; prime tee times are reserved in advance outside of the normal specified methods.

**This needs to be resolved, or alternately, clearly pointed out in the bylaws and membership application documents, that some members and nonmembers will be given special preference for the majority of the prime tee times in the morning if they play in certain groups, and the rest of the members will not be treated equitably and will have very limited access to morning tee times. This is not directed towards the MGA or WGA since they are PGA sanctioned, nor for special onetime events.**

**Below is a typical example of the foursome tee times available for members on the website taken one week in advance between 7 and 7:15 in the AM.**

**Note: xxxx indicates all or most tee times before or after are available.**

Available foursome tee times between 8:30 -12:00

Mon. 1/15	xxxx...7:32; 9:46; 11:32; 12:04....xxxx	2
Tues. 1/16	xxxx...8:28; 12:28 ....xxxx	0
Wed. 1/17	xxxx...8:04; 11:40; 12:04....xxxx	1
Thurs. 1/18	xxxx...8:25; 10:04-10:20; 12:04....xxxx	3
Fri. 1/19	xxxx...8:04; 9:32; 10:04 -10:20; 12:04....xxxx	4

**A potential solution would be, if groups want to preferentially block out large blocks of tee times on a continuing basis, block out times outside of the prime AM times, maybe from 12:00 on since those times are totally available. There is no need to be doubly biased, not only to give special preference, but also prime tee times.**

**Thank you for your consideration to resolve this issue in a manner that treats all members equitably.**

**NPB resident taxpayer, and Country Club member for 20 years**

\*EX. D-2



From: "Janet Metzler" <npbreadygolf@aol.com>  
Subject: Re: Re: Fwd: Tee Time Allocations  
Date: Mon, January 22, 2018 6:43 pm  
To: lgruen@bestweb.net,cmitchell@village-npb.org

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Hi, Lois. I am not sure how to answer the request for feedback. As you are aware, Par-Tee Girls has had four tee times in the morning (10:04-10:28 with the normal 8 minute intervals; and three tee times in the afternoon (12:04-12:12:20) and these tee times are for Tuesday only. I do not know how many other groups NPBCC is dealing with; what is the overall demand; how often do these groups play; how many tee times they have on their days of play; are the groups creating a loss of revenue from outside players; what is the current method of assigning groups their requested tee times, etc. Forgive me, but I feel as though we are shooting fish in a barrel. Considering it is now January, and you are meeting in February, and the course is scheduled to be closed effective May 1st, it would help to know what time frames we are dealing with.

Relative to Par-Tee Girls, we generally use our morning tee times and have been very considerate in mixing the 9 and 18 holers to ensure NPBCC has the flexibility it requires and I advise the Club on Sundays as to which tee times I am returning to them. What is the process for other groups? I would hope to keep our current status going forward and would appreciate your input as to what the club is looking for so that I may be more responsive to your objective---of course it would help to know the objective. Looking forward to your feedback and assistance. Janet

In a message dated 1/21/2018 6:47:26 PM Eastern Standard Time, lgruen@bestweb.net writes:

Hi, Janet. thanks for contacting me. I believe we are soliciting comments regarding the number of tee times that should be set aside for groups and how to prioritize the requests, given that the demand is greater than the available time slots. If you have any thoughts or suggestions, please let me know how I can be of help. I will be back to golf when I finish my rehab - hopefully, soon. Lois

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**Attachments:**

<b>untitled-[1]</b>	
Size:	1.9 k

\*EX. D3